



September 14, 2020

Clinton Harper
General Manager
Lambton Area Water Supply System
1215 Fort Street
Sarnia, ON N7V 1M1

Re: EXP Project SCL-00018051-00 LAWSS – Emergency Generator and Main 5kV Switchgear
Replacement - Tender Results

Dear Clinton:

We have reviewed the received tenders for the above mentioned project; as forwarded electronically to our office. Out of the three contractors (JMR, K&L, Selectra) who were invited to bid, only two tenders were submitted as Selectra was disqualified during the tender period due to non-attendance at the mandatory pre-bid walk through. We can confirm that both JMR and K&L attended the mandatory pre-bid site walk-through.

Both bids were complete in their entirety and were submitted in the correct format and order as requested in the tendering instructions. Both bids included the three (3) financial documents requested in the Tendering Instructions, which were:

- Bid Bond
- Agreement to Bond
- Proof of Insurance

Upon comparison of the bid values as submitted by JMR and K&L respectively, it is noted that K&L's base bid is significantly higher than JMR's (approximately 53% higher).

Below is a summary of the bid prices received from both the qualified bidders.

Bid Price (HST Extra)	K&L Construction Limited	JMR Electric Limited
Base Bid	\$ 3,821,400	\$ 2,490,000
Contingency Allowance	\$ 200,000	\$ 200,000
Total Stipulated Price	\$ 4,021,400	\$ 2,690,000
Separate Price Item # 1	\$ 46,500	\$ 61,910
Total (including Separate Price Item # 1)	\$ 4,067,900	\$ 2,751,910

On the basis of the tenders submitted and the above-noted bid values, we recommend that JMR Electric be awarded the contract for the Emergency Generator and Main 5kV Switchgear Replacement at LAWSS for the following stipulated price:

\$ 2,751,910.00 (HST extra)

We shall refrain from informing the bidders of the results until instructed to do so by your office. If you have any questions, please do not hesitate to contact our office.

Sincerely,



Arka Mukherjee, P.E., P.Eng.
Manager, MEP Services
EXP Services Inc.